MARKET REPORT

Highlights from June

Home prices continue to rise in Metro Vancouver's housing market to kick off the summer

HOLIDAY & CELEBRATION

Canada Day - July 1st

THIS MONTHS NEWSLETTER

Residential MLS® Home Price Index composite benchmark price \$1,203,000

Sales-to-active ratio total 31.4%

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Housing Market Report

Highlights from June



Continuing the trend that has emerged in the housing market this year, the benchmark price for all home types in Metro Vancouver increased in June as home buyer demand butted up against a limited inventory of homes for sale in the region.

The market continues to outperform expectations across all segments, but the apartment segment showed the most relative strength in June. The benchmark price of apartment homes is almost cresting the peak reached in 2022, while sales of apartments are now above the region's ten-year seasonal average. This uniquely positions the apartment segment relative to the attached and detached segments where sales remained below the ten-year seasonal averages.

Despite elevated borrowing costs, there continues to be too little resale inventory available relative to the pool of buyers in Metro Vancouver. This is the fundamental reason we continue to see prices increase month over month across all segments. With the benchmark price for apartments now standing at \$767,000, we repeat our call to the provincial government to adjust the \$525,000 threshold exempting first-time home buyers from the Property Transfer Tax to better reflect the price of entry-level homes in our region. This is a simple policy adjustment that could help more first-time buyers afford a home right now.

Enclosed is this months market report published by the Real Estate Board of Greater Vancouver (REBGV)

BUYING A HOME ---SELLING A HOME ---

I look forward to helping you achieve your goals.

DAVID VALENTE

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- DAVIDVALENTE.COM







Housing Market Report

Highlights from June



Active Listings: 4,056

Sales: 848

Benchmark Price: \$1,991,300

Avg. Days On Market: 25

TOWNHOUSE

Active Listings: 1,419

Sales: 547

Benchmark Price: \$1,098,900

Avg. Days On Market: 19

APARTMENT

Active Listings: 3,991

Sales: 1,573

Benchmark Price: \$767,000

Avg. Days On Market: 22

Residential property sales in Metro Vancouver

June 2022 2,467 Sold

June 2023 2,988 Sold (21.1%)

Sales-to-active ratio - June 2023



Detached homes 20.9%

Attached townhomes 38.5%

(Total 31.4%)



Attached condos 39.4%

News Release



FOR IMMEDIATE RELEASE:

Home prices continue to rise in Metro Vancouver's housing market to kick off the summer

VANCOUVER, BC – July 5, 2023 – Continuing the trend that has emerged in the housing market this year, the benchmark price for all home types in Metro Vancouver¹ increased in June as home buyer demand butted up against a limited inventory of homes for sale in the region.

The Real Estate Board of Greater Vancouver (REBGV) reports that residential home sales² in the region totalled 2,988 in June 2023, a 21.1 per cent increase from the 2,467 sales recorded in June 2022. This was 8.6 per cent below the 10-year seasonal average (3,269).

"The market continues to outperform expectations across all segments, but the apartment segment showed the most relative strength in June," Andrew Lis, REBGV's director of economics and data analytics said. "The benchmark price of apartment homes is almost cresting the peak reached in 2022, while sales of apartments are now above the region's ten-year seasonal average. This uniquely positions the apartment segment relative to the attached and detached segments where sales remained below the ten-year seasonal averages."

There were 5,348 detached, attached and apartment properties newly listed for sale on the Multiple Listing Service® (MLS®) in Metro Vancouver in June 2023. This represents a 1.3 per cent increase compared to the 5,278 homes listed in June 2022. This was 3.1 per cent below the 10-year seasonal average (5,518).

The total number of homes currently listed for sale on the MLS® system in Metro Vancouver is 9,990, a 7.9 per cent decrease compared to June 2022 (10,842) This was 17.4 per cent below the 10-year seasonal average (12,091).

Across all detached, attached and apartment property types, the sales-to-active listings ratio for June 2023 is 31.4 per cent. By property type, the ratio is 20.9 per cent for detached homes, 38.5 per cent for townhomes, and 39.4 per cent for apartments.

Analysis of the historical data suggests downward pressure on home prices occurs when the ratio dips below 12 per cent for a sustained period, while home prices often experience upward pressure when it surpasses 20 per cent over several months.

"Despite elevated borrowing costs, there continues to be too little resale inventory available relative to the pool of buyers in Metro Vancouver. This is the fundamental reason we continue to see prices increase month over month across all segments," Lis said. "With the benchmark price for apartments now standing at \$767,000, we repeat our call to the provincial government to

adjust the \$525,000 threshold exempting first-time home buyers from the Property Transfer Tax to better reflect the price of entry-level homes in our region. This is a simple policy adjustment that could help more first-time buyers afford a home right now."

The MLS® Home Price Index composite benchmark price for all residential properties in Metro Vancouver is currently \$1,203,000. This represents a 2.4 per cent decrease over June 2022 and a 1.3 per cent increase compared to May 2023.

Sales of detached homes in June 2023 reached 848, a 28.3 per cent increase from the 661 detached sales recorded in June 2022. The benchmark price for a detached home is \$1,991,300. This represents a 3.2 per cent decrease from June 2022 and a 1.9 per cent increase compared to May 2023.

Sales of apartment homes reached 1,573 in June 2023, an 18.6 per cent increase compared to the 1,326 sales in June 2022. The benchmark price of an apartment home is \$767,000. This represents a 0.5 per cent increase from June 2022 and a 0.8 per cent increase compared to May 2023.

Attached home sales in June 2023 totalled 547, a 17.6 per cent increase compared to the 465 sales in June 2022. The benchmark price of an attached home is \$1,098,900. This represents a one per cent decrease from June 2022 and a 1.5 per cent increase compared to May 2023.

Vancouver. North Shore. Real Estate.

- 1. Editor's Note: Areas covered by the Real Estate Board of Greater Vancouver include: Bowen Island, Burnaby, Coquitlam, Maple Ridge, New Westminster, North Vancouver, Pitt Meadows, Port Coquitlam, Port Moody, Richmond, South Delta, Squamish, Sunshine Coast, Vancouver, West Vancouver, and Whistler.
- 2. REBGV is now including multifamily and land sales and listings in this monthly report. Previously, we only included detached, attached, and apartment sales, and these additional categories, which typically account for roughly one to two per cent of total MLS® activity per month, are being included for completeness in our reporting.

The Real Estate Board of Greater Vancouver is an association representing more than 15,000 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit www.rebgv.org.

For more information please contact:

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June 2023



| Property Type | Area | Benchmark Price | Price Index | 1 Month Change % | 3 Month Change % | 6 Month Change % | 1 Year Change % | 3 Year Change % | 5 Year Change % | 10 Year Change % |
|-------------------------|-------------------|--------------------|----------------|---------------------|-----------------------|---------------------|--------------------|--------------------|--------------------|---------------------|
| Residential / Composite | Lower Mainland | \$1,144,400 | 347.7 | 1.5% | 6.0% | 8.5% | -4.1% | 35.2% | 23.0% | 94.7% |
| | Greater Vancouver | \$1,203,000 | 340.7 | 1.3% | 5.0% | 8.1% | -2.4% | 29.2% | 17.5% | 83.6% |
| | Bowen Island | \$1,387,700 | 291.2 | 2.1% | -1.8% | -3.6% | -16.8% | 37.6% | 38.7% | 134.8% |
| | Burnaby East | \$1,190,700 | 370.5 | 2.7% | 6.9% | 9.1% | 0.1% | 30.5% | 17.8% | 107.4% |
| | Burnaby North | \$1,027,300 | 342.1 | 0.9% | 4.2% | 6.8% | -3.7% | 26.8% | 17.8% | 101.1% |
| | Burnaby South | \$1,123,100 | 354.4 | 1.0% | 5.0% | 6.4% | -1.7% | 24.1% | 17.6% | 98.7% |
| | Coquitlam | \$1,134,200 | 354.7 | 1.7% | 4.7% | 7.1% | -2.9% | 35.7% | 25.5% | 119.6% |
| | Ladner | \$1,163,500 | 337.9 | 1.6% | 9.4% | 9.9% | -2.0% | 42.0% | 33.6% | 121.7% |
| | Maple Ridge | \$997,900 | 345.4 | 1.6% | 7.3% | 9.4% | -6.5% | 45.8% | 39.2% | 154.9% |
| | New Westminster | \$840,200 | 380.9 | 1.5% | 4.8% | 8.5% | 0.3% | 34.3% | 24.0% | 117.8% |
| | North Vancouver | \$1,409,100 | 323.8 | 0.8% | 4.8% | 8.6% | -2.1% | 28.3% | 19.9% | 96.1% |
| | Pitt Meadows | \$927,300 | 370.5 | 2.3% | 9.5% | 9.6% | -4.9% | 43.3% | 36.3% | 165.0% |
| | Port Coquitlam | \$967,900 | 372.3 | 1.7% | 5.8% | 9.2% | -1.3% | 47.0% | 36.5% | 150.7% |
| | Port Moody | \$1,118,900 | 353.4 | 0.6% | 1.8% | 3.8% | -7.5% | 35.9% | 25.7% | 137.3% |
| | Richmond | \$1,185,500 | 389.3 | -0.6% | 2.9% | 8.9% | 0.2% | 35.2% | 18.5% | 96.3% |
| | Squamish | \$1,102,700 | 360.1 | 1.2% | 5.7% | 11.1% | -8.5% | 38.7% | 39.1% | 159.4% |
| | Sunshine Coast | \$842,600 | 309.0 | 4.1% | 2.0% | 1.1% | -11.4% | 45.6% | 43.1% | 151.2% |
| | Tsawwassen | \$1,246,800 | 323.9 | 2.0% | 9.7% | 10.1% | -4.7% | 34.6% | 22.4% | 107.6% |
| | Vancouver East | \$1,217,300 | 378.6 | 2.0% | 7.3% | 9.6% | -0.3% | 27.8% | 18.8% | 98.2% |
| | Vancouver West | \$1,336,800 | 314.2 | 1.3% | 4.4% | 8.6% | -0.3% | 14.7% | 1.7% | 50.0% |
| | West Vancouver | \$2,646,700 | 285.3 | 3.2% | 6.0% | 3.8% | -8.4% | 21.5% | -0.3% | 54.5% |
| | Whistler | \$1,404,100 | 315.5 | 1.1% | 4.9% | 9.1% | -9.6% | 42.1% | 49.3% | 169.9% |
| Single Family Detached | Lower Mainland | \$1,781,700 | 390.1 | -2.1% | 7.6% | 9.9% | -4.8% | 39.1% | 31.1% | 110.2% |
| | Greater Vancouver | \$1,991,300 | 370.3 | 1.9% | 6.5% | 9.2% | -3.2% | 32.6% | 22.1% | 90.1% |
| | Bowen Island | \$1,390,400 | V291.3UV6 | r. N 2.1% Sh | ^{ore.} -1.8% | -3.6% | -16.7% | 37.5% | 38.6% | 134.9% |
| | Burnaby East | \$1,912,200 | 408.9 | 4.8% | 11.5% | 15.5% | 2.4% | 39.7% | 30.8% | 132.2% |
| | Burnaby North | \$2,039,400 | 389.9 | 2.9% | 5.9% | 8.2% | -3.9% | 33.3% | 28.1% | 116.4% |
| | Burnaby South | \$2,213,200 | 414.84 | 3/1.7% | 8.8% | 9.5% | -1.7% | 31.6% | 26.5% | 113.9% |
| | Coquitlam | \$1,787,000 |) A413.8 V | LE18%E.(| 14.2% | 6.9% | -3.1% | 42.1% | 34.7% | 152.2% |
| | Ladner | \$1,422,900 | 344.4 | 2.0% | 14.2% | 9.9% | -3.6% | 42.7% | 37.7% | 128.4% |
| | Maple Ridge | \$1,284,200 | 375.1 | 1.8% | 7.9% | 10.0% | -6.9% | 46.6% | 45.8% | 173.0% |
| | New Westminster | \$1,570,600 | 388.9 | RE2.9%LTD | 9.2% | 11.6% | 1.5% | 39.9% | 32.3% | 127.3% |
| | North Vancouver | \$2,271,400 | 352.5 | 0.1% | 5.9% | 9.0% | -2.4% | 31.7% | 26.3% | 118.3% |
| | Pitt Meadows | \$1,319,700 | 396.9 | 3.5% | 11.3% | 13.8% | -4.3% | 46.1% | 42.8% | 176.0% |
| | Port Coquitlam | \$1,418,300 | 399.5 | 1.9% | 7.7% | 11.1% | -0.7% | 51.2% | 43.6% | 174.0% |
| | Port Moody | \$2,035,300 | 386.4 | 1.4% | 2.4% | 4.6% | -7.1% | 41.1% | 30.0% | 152.7% |
| | Richmond | \$2,182,000 | 444.1 | -0.4% | 3.6% | 10.1% | 0.7% | 35.4% | 21.3% | 113.5% |
| | Squamish | \$1,639,400 | 401.1 | -0.5% | 6.4% | 8.0% | -10.4% | 36.2% | 47.5% | 208.3% |
| | Sunshine Coast | \$899,900 | 314.4 | 4.4% | 1.6% | -1.1% | -12.0% | 47.1% | 46.4% | 157.1% |
| | Tsawwassen | \$1,596,700 | 352.9 | 2.8% | 14.1% | 10.8% | -5.6% | 38.9% | 31.1% | 132.0% |
| | Vancouver East | \$1,879,700 | 418.1 | 3.1% | 9.8% | 11.6% | -1.5% | 31.1% | 25.4% | 120.9% |
| | Vancouver West | \$3,418,700 | 355.2 | 2.4% | 4.5% | 9.9% | -3.2% | 13.2% | 5.2% | 62.6% |
| | West Vancouver | \$3,226,100 | 298.7 | 3.7% | 6.0% | 4.1% | -7.6% | 22.1% | 2.2% | 61.4% |
| | Whistler | \$2,510,500 | 328.4 | -0.3% | 6.1% | 7.5% | -10.6% | 38.3% | 48.3% | 161.3% |

HOW TO READ THE TABLE:

- Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.
- Price Index: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.
- x Month/Year Change %: Percentage change of index over a period of x month(s)/year(s)

In January 2005, the indexes are set to 100.

Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not included duplexes.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.





June 2023



| Property Type | Area | Benchmark | Price | 1 Month | 3 Month | 6 Month | 1 Year | 3 Year | 5 Year | 10 Year |
|---------------|-------------------|-------------|--------------------|-------------|----------------------|----------|----------|----------|----------|----------|
| | | Price | Index | Change % | Change % | Change % | Change % | Change % | Change % | Change % |
| Townhouse | Lower Mainland | \$973,600 | 370.8 | 1.8% | 5.1% | 8.5% | -2.9% | 42.1% | 35.1% | 139.1% |
| | Greater Vancouver | \$1,098,900 | 381.7 | 1.5% | 3.7% | 9.0% | -1.0% | 37.9% | 30.7% | 136.1% |
| | Burnaby East | \$863,500 | 372.2 | -1.3% | 2.9% | 2.6% | -1.2% | 27.1% | 23.8% | 117.5% |
| | Burnaby North | \$903,500 | 371.2 | 0.1% | 3.9% | 6.7% | -6.4% | 30.2% | 25.6% | 132.0% |
| | Burnaby South | \$997,800 | 376.2 | 0.6% | 3.6% | 5.7% | -3.4% | 28.5% | 19.5% | 126.9% |
| | Coquitlam | \$1,074,600 | 418.9 | 1.5% | 5.8% | 9.8% | -1.1% | 41.3% | 38.8% | 172.2% |
| | Ladner | \$971,700 | 388.2 | -0.2% | 0.5% | 13.5% | 0.6% | 34.6% | 30.5% | 147.1% |
| | Maple Ridge | \$785,000 | 393.5 | 2.2% | 7.6% | 10.6% | -5.4% | 48.2% | 40.8% | 182.9% |
| | New Westminster | \$945,100 | 397.4 | 0.1% | 0.9% | 7.2% | -1.7% | 38.1% | 34.7% | 134.2% |
| | North Vancouver | \$1,336,600 | 358.0 | 2.6% | -1.4% | 7.9% | -1.9% | 35.5% | 32.5% | 135.1% |
| | Pitt Meadows | \$831,800 | 406.9 | 0.7% | 9.6% | 3.3% | -5.2% | 40.2% | 34.0% | 174.6% |
| | Port Coquitlam | \$962,100 | 386.5 | 3.6% | 8.0% | 10.8% | -1.7% | 45.6% | 40.5% | 170.1% |
| | Port Moody | \$1,033,100 | 398.3 | -0.8% | 3.3% | 5.8% | -6.5% | 41.0% | 36.6% | 163.3% |
| | Richmond | \$1,121,500 | 404.7 | 0.1% | 2.4% | 7.8% | 2.1% | 39.7% | 29.8% | 132.5% |
| | Squamish | \$1,055,100 | 379.3 | 4.1% | 5.2% | 10.4% | -1.7% | 49.4% | 40.3% | 202.0% |
| | Sunshine Coast | \$757,000 | 349.5 | 4.2% | 5.2% | 10.5% | -0.7% | 55.5% | 46.8% | 178.9% |
| | Tsawwassen | \$999,600 | 295.5 | -0.6% | -1.2% | 10.3% | -1.4% | 21.3% | 3.2% | 82.2% |
| | Vancouver East | \$1,108,900 | 365.7 | 0.0% | 1.6% | 7.9% | -0.8% | 27.1% | 18.3% | 108.5% |
| | Vancouver West | \$1,497,000 | 340.5 | 2.7% | 5.1% | 12.1% | 1.5% | 27.0% | 15.3% | 101.8% |
| | Whistler | \$1,513,400 | 392.3 | 3.9% | 4.9% | 10.8% | -1.1% | 59.0% | 55.9% | 240.5% |
| Apartment | Lower Mainland | \$714,400 | 356.8 | 1.0% | 4.7% | 8.1% | -0.2% | 26.7% | 18.1% | 114.8% |
| | Greater Vancouver | \$767,000 | 353.5 | 0.8% | 4.3% | 7.8% | 0.5% | 23.1% | 16.1% | 112.1% |
| | Burnaby East | \$798,600 | 341.7 | -1.2% | 2.3% | 6.0% | -0.2% | 23.5% | 14.8% | 111.6% |
| | Burnaby North | \$753,800 | 375.4 | 0.1% | 4.2% | 7.7% | 0.7% | 30.9% | 22.6% | 131.6% |
| | Burnaby South | \$812,100 | V389.1 UV | r. No.8% Sh | ^{ore.} 4.2% | 7.7% | 3.0% | 23.4% | 18.4% | 128.2% |
| | Coquitlam | \$737,500 | 418.1 | 1.9% | 5.1% | 7.3% | 0.6% | 31.5% | 25.4% | 166.6% |
| | Ladner | \$719,100 | 365.8 | 2.0% | 1.5% | 7.4% | -2.0% | 48.2% | 46.0% | 138.8% |
| | Maple Ridge | \$532,600 | 372.7 | 3770.1%) [5 | 5.4% | 5.5% | -4.9% | 39.1% | 30.0% | 164.1% |
| | New Westminster | \$653,400 | DA 398.7 VA | LE10%E.(| 2,9% | 7.5% | 0.3% | 27.7% | 19.5% | 136.8% |
| | North Vancouver | \$819,100 | 329.9 | 2.0% | 6.4% | 9.1% | 0.7% | 24.0% | 17.4% | 118.3% |
| | Pitt Meadows | \$606,800 | 414.8 | - 0.8% | 6.4% | 6.9% | -4.1% | 35.8% | 24.5% | 172.0% |
| | Port Coquitlam | \$630,200 | 430.5 | REOL7%LTD | 2.6% | 5.5% | -2.4% | 36.2% | 27.2% | 172.8% |
| | Port Moody | \$728,000 | 391.0 | 1.6% | 3.8% | 7.2% | -2.4% | 25.2% | 21.9% | 151.4% |
| | Richmond | \$739,800 | 406.5 | -1.0% | 2.0% | 8.3% | 0.1% | 28.9% | 22.8% | 128.4% |
| | Squamish | \$606,400 | 359.7 | 1.6% | 4.6% | 20.1% | -12.5% | 40.3% | 33.0% | 181.0% |
| | Sunshine Coast | \$576,100 | 328.6 | 4.2% | 6.6% | 19.9% | -13.0% | 31.0% | 19.0% | 114.5% |
| | Tsawwassen | \$690,700 | 323.8 | 1.7% | 1.3% | 7.0% | -2.5% | 32.7% | 26.9% | 114.2% |
| | Vancouver East | \$713,600 | 411.3 | 0.9% | 3.9% | 6.2% | 0.5% | 16.7% | 13.6% | 118.7% |
| | Vancouver West | \$856,000 | 326.7 | 0.7% | 4.5% | 6.9% | 1.6% | 12.7% | 6.8% | 95.2% |
| | West Vancouver | \$1,339,700 | 261.0 | 3.0% | 10.4% | 11.3% | 6.3% | 31.6% | 2.7% | 84.6% |
| | Whistler | \$697,400 | 300.0 | 2.2% | 7.5% | 22.4% | -10.9% | 47.1% | 44.6% | 173.2% |

HOW TO READ THE TABLE:

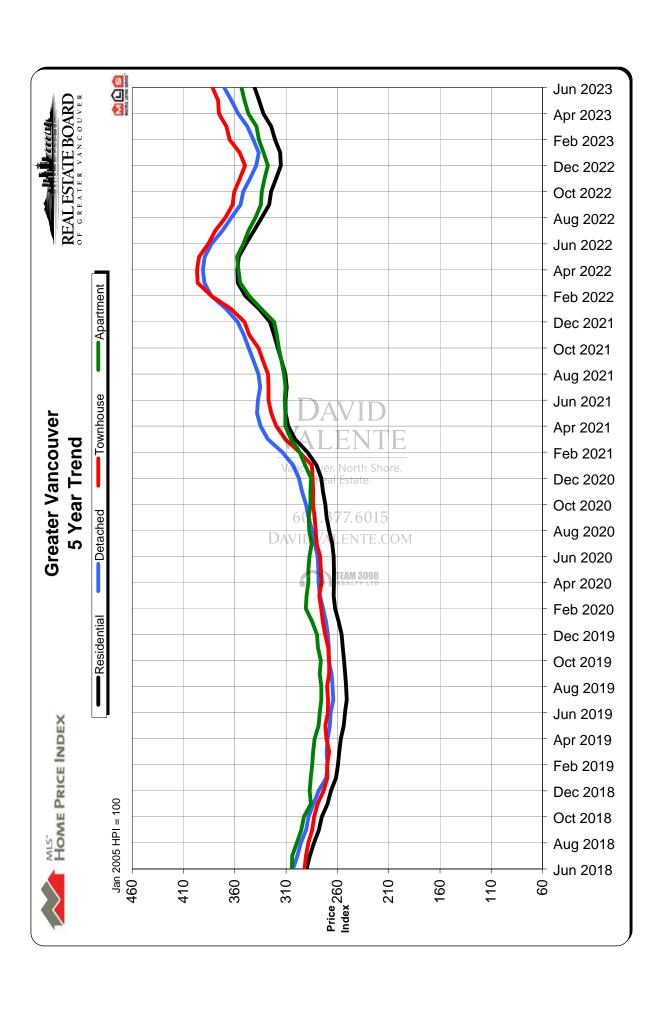
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Townhome properties are similar to attached properties, a category that was used in the previous MLSLink HPI, but do not included duplexes.

Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver & Fraser Valley Real Estate Board.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.





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| Whistler/Pemberton 24/707 | 843 | 547 | 1,573 | | n/a | 4 | | | 1,730 | | n00 n/a | _ | | | 1,326 | 0/0 | | 4,227 | 2,643 | 7,524 | 000 | 500 n/a | 000 | | 3,215 | 10,101 | 000 | 000 n/a |
|----------------------------------|--------------|------------|--------------|-------------------|-----------------|-----------|-----------|-----------|-----------|-------------|-------------|-----------|--------|-------|-------|-------------------|-----------|--------------|------------|--------------|-------------------------|-------------------------|-----------------------|--------------|------------|--------------|-------------------------|-------------------------|
| West Vancouver/Howe Sound | 28 19 | 6 16 | 22 26 | \$3,440,000 n/a | n/a n/a | 39\$ 00 | | | 29 37 | 000 | | 000 | | | | \$3,063,500 n/a | 225 | 196 68 | 28 104 | 111 151 | \$3,175,000 \$2,272,000 | \$2,175,900 \$1,397,500 | \$1,199,600 \$650,000 | 284 70 | 37 127 | 90 186 | \$3,115,000 \$3,020,000 | \$2,100,000 \$1,555,000 |
| Vancouver West | 75 | 62 | 390 | \$3,150,000 \$3, | \$1,834,000 | 00 | 109 | 89 | 446 | | 0 | 00 | 71 | 24 | _ | \$3,350,000 \$3, | | 464 | 270 | 1,841 | \$3,500,000 \$3, | \$1,638,000 \$2, | \$848,000 \$1, | 539 | 378 | 2,635 | \$3,554,000 \$3, | \$1,588,500 \$2, |
| Vancouver East | 96 | 73 | 156 | \$2,004,000 | \$1,420,000 | \$700,600 | 125 | 74 | 159 | | 0 | \$742,000 | 17 | 51 | 137 | \$1,855,000 | | 478 | 377 | 969 | \$1,888,000 | \$1,400,000 | \$679,450 | 637 | 356 | 1,058 | \$2,055,000 | \$1,379,000 |
| Sunshine Coast | 45 | 12 | 80 | \$1,100,000 | n/a | n/a | 51 | 9 | 12 | \$6\$ | n/a | n/a | 20 | ო (| 3 | \$1,003,000 | n/a | 209 | 41 | 35 | \$950,000 | \$660,000 | \$475,000 | 333 | 28 | 35 | \$1,050,000 | \$642,450 |
| Asimanp& | 18 | 16 | 13 | n/a | 10 n/a | _ | 73 | 17 | 13 | \$1,3 | | | 18 | 17 | | 0 v | | 63 | 79 | 61 | 0 \$1,375,000 | 000'096\$ 0 | \$615,000 | 121 | 118 | 92 | \$1,600,000 | \$1,069,444 |
| Port Moody/Belcarra Richmond | 95 | 74 | 192 | 000 \$2,010,000 | \$1,224,000 | \$7 | | | 193 | | <u> </u> | \$20 | 72 | 68 | 176 | \$2,098,000 | | 475 | 372 | 937 | \$2,000,000 | 000,021,150,000 | 50 \$684,000 | 602 | 496 | 1,294 | | \$1,150,000 |
| Port Moodests | 21 | 15 | 29 | 000 \$2,015,000 | V 7 | \$7 | L | E | 26 | 17 | Ť | ¥23 | | | | 000 n/a | | 88 | 95 | 7 238 | 000,000,13 | \$1,062,500 | 3705,750 | 3 116 | 125 | 184 | | \$1,072,000 |
| North Vancouver | 89 29 | 35 21 | 122 41 | 0,000 \$1,440,000 | | € R | Real | No Est | tat | 6, | | \$28 | | | _ | 5,000 \$1,350,000 | | 403 132 | 195 92 | 593 177 | 0,000 \$1,349,000 | 5,000 \$928,500 | ,500 \$585,000 | 473 216 | 268 140 | 757 272 | 0,000 \$1,525,000 | 1,500 \$1,000,000 |
| New Westminster | 19 8 | 18 | 82 1. | n/a \$2,200,000 | n/a \$1,380,000 | 00 | .s /Al | ZZ. | 97 % 9127 | g. | | 00 \$78 | | | | n/a \$2,025,000 | 8 | 106 40 | 63 19 | 405 59 | \$1,517,500 \$2,100,000 | \$972,450 \$1,395,000 | \$615,000 \$778,500 | 137 47 | 87 26 | 590 7 | \$1,620,000 \$2,250,000 | \$1,012,000 \$1,391,500 |
| Maple Ridge/Pitt Meadows | 107 | 62 | 62 | \$1,330,000 | - | 00 | <i>D.</i> | TEAI | | LID | | 8 | | | | \$1,295,000 | | . 222 | 282 | 257 | \$1,250,000 \$1,5 | \$785,000 \$97 | \$520,000 \$61 | 009 | 345 | 341 | \$1,465,000 \$1,6 | \$867,500 \$1,0 |
| islands - Gulf | 6 | 0 | 0 | n/a \$1 | n/a | | 10 | 0 | 0 | | | <u> </u> | ∞ | 0 . | | ıva v, ⇔ | | 34 | 0 | - | \$902,000 | n/a \$ | n/a \$ | 36 | 2 | 8 | \$798,000 \$1 | n/a |
| Delta - South | 43 | 41 | 17 | \$1,510,000 | n/a | n/a | 72 | 17 | 25 | \$1,529,000 | n/a | \$639,000 | 31 | 17 | 21 | \$1,499,000 | \$642,000 | 241 | 93 | 111 | \$1,465,000 | \$1,058,000 | \$634,050 | 276 | 87 | 144 | _ | \$995,000 |
| Coquitlam | 85 | 26 | 125 | \$1,814,150 | \$1,199,950 | \$690,000 | 9 | 09 | 131 | | ·, | \$675,000 | 47 | 22 | - | \$1,702,000 | \$670,000 | 357 | 234 | 591 | \$1,750,000 | \$1,164,000 | \$679,900 | 450 | 239 | 854 | | \$1,175,000 |
| ₩ 💆 🖫 × Alennaby | 99 | 29 | 258 | \$2,003,000 | \$990,000 | \$738,000 | 91 | 75 | 298 | \$2,012,800 | \$1,148,000 | \$731,000 | 51 | 46 | 208 | \$1,897,500 | \$688,000 | 356 | 318 | 1,319 | \$1,950,000 | \$1,030,000 | \$730,000 | 441 | 352 | 1,566 | \$2,150,000 | \$1,060,000 |
| TE BOARD VAN COUVER 3 | ber Detached | . Attached | eS Apartment | ian Detached | | | | | Apartment | | | | | | | ian Delacried | | ber Detached | . Attached | eS Apartment | ian Detached | ng Attached | e Apartment | ber Detached | : Attached | eS Apartment | | ng Attached |
| " | Number | <u>о</u> | Sales | Median | Selling | Ĭ | Number | Sales | 3 | Median | Selling | | Number | Sales | ; | Median | Price | Number | o d | Sales | | | Price | Number | | Sales | | Selling e |
| REAL ESTA OF GREATER Jur 202 | | | June | 2023 | | | | 2 | May | 2023 | | | | - | June | 7707 | | | | Jan | Jun. 2023 | 0,000 | rear-to-date | | | Jan | Jun. 2022 | Year-to-date |

MATINAL LISTING SOURCE

| Facts |
|----------------------|
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| LIST |
| S M |

| DEAT ECT | TOTAL TOTAL | | | | | | | | | | | | | | | | | Pu | |
|---|-------------|-----------|---------|-----------|---------------|----------------|--------------------------|-------------------|-----------------|------------------|---------------------|----------|----------|----------------|----------------|----------------|-------------------------|--------------------|--------|
| MEAL ESTATE BOAKD OF GREATER VANCOUVER June 2023 | June 2023 | Couv | Burnaby | Coquitlam | Delta - South | iluð - sbnslsl | Maple Ridge/Pitt Meadows | New Westminster | North Vancouver | Port Coquitlam | Port Moody/Belcarra | Richmond | Asimanp& | Sunshine Coast | Vancouver East | Vancouver West | West Vancouver/Howe Sou | Whistler/Pemberton | STYLOL |
| | Number | Detached | 132 | 149 | 69 | 12 | 229 | 39 | 154 | 58 | 51 | 210 | 49 | 124 | 225 | 190 | 149 | 30 | 1,870 |
| | ъ ; | Attached | 92 | 105 | 25 | 0 | 91 | 25 | 54 | 27 | 31 | 113 | 21 | 6 | 120 | 130 | 2 | 39 | 890 |
| June | Listings | Apartment | 390 | 179 | 28 | 0 | 70 | 120 | 180 | 56 | 59 | 309 | 22 | 10 | 268 | 773 | 9 | 40 | 2,564 |
| 2023 | ot soles /o | Detached | %67 | %29 | %29 | 75% | 47% | D/ ₈₆₇ | %89 | 20% | 41% | 45% | 37% | 36% | 43% | 39% | 19% | %89 | |
| | % Sales to | Attached | 71% | 23% | %99 | n/a | %89 | ¥72% | % <u>6</u> 9% | /47 /410 | 48% | %59 | %92 | 133% | 61% | 48% | 120% | 41% | n/a |
| | • | Apartment | %99 | %02 | 61% | n/a | %68 | ○ %89 | %8 9 | 73% | 100% | %29 | %69 | %08 | 28% | 20% | 37% | 65% | |
| | Number | Detached | 153 | 156 | 87 | 17 | 225 | VA 92 | Rea 9.13 | L sylvei | 37 | 211 | 39 | 129 | 233 | 238 | 169 | 31 | 2,021 |
| | ō | Attached | 127 | 108 | 27 | _ | 62 | L1 88 | | \bar{\chi}{\chi} | 22 | 138 | 56 | 17 | 159 | 115 | 17 | 36 | 966 |
| May | Listings | Apartment | 413 | 198 | 27 | 2 | 08 | 120 EN | sta 7.6 | lort | [3] | 291 | 25 | 2 | 247 | 821 | 41 | 31 | 2,615 |
| 2023 | 0, 00100 /0 | Detached | %69 | 28% | 83% | 29% | 54% | TE %59 | e. %09 | 48% | 43% | 25% | 26% | 40% | 54% | 46% | 24% | 42% | |
| | Listings | Attached | %69 | %95 | %89 | %0 | 85% | .0(| %080 | % 99 | %49 | %99 | %59 | 35% | 47% | %69 | 47% | 72% | n/a |
| |) | Apartment | 72% | %99 | 93% | %0 | 84% | 81% | %99 | 82% | 77% | %99 | 52% | 240% | 64% | 24% | 71% | 119% | |
| | Number | Detached | 128 | 137 | 83 | 21 | 263 | 40 | 173 | 52 | 42 | 180 | 52 | 120 | 233 | 206 | 140 | 39 | 1,909 |
| | o o | Attached | 68 | 09 | 56 | 7 | 112 | 56 | 81 | 24 | 27 | 118 | 25 | 80 | 100 | 109 | 1 | 32 | 850 |
| June | Listings | Apartment | 364 | 163 | 23 | 2 | 92 | 116 | 205 | 75 | 46 | 319 | 27 | 2 | 235 | 751 | 20 | 40 | 2,497 |
| 2022 | % Sales to | Detached | 40% | 34% | 37% | 38% | 25% | 35% | 36% | %09 | 33% | 40% | 35% | 45% | 33% | 34% | 73% | 79% | |
| | Listings | Attached | 97% | 37% | %59 | %0 | 39% | %29 | 48% | %96 | 81% | 75% | %89 | 38% | 21% | %09 | 73% | 44% | n/a |
| | | | %29 | 74% | 91% | 20% | %89 | %02 | 47% | 53% | 46% | 22% | 37% | %09 | %89 | 43% | 40% | 20% | |
| | Number | Detached | 699 | 661 | 429 | 69 | 1,030 | 213 | 723 | 241 | 176 | 957 | 219 | 591 | 277 | 1,037 | 746 | 136 | 8,874 |
| i | ot | | 517 | 432 | 154 | ო | 409 | 103 | 317 | 119 | 140 | 615 | 129 | 78 | 689 | 623 | 63 | 162 | 4,553 |
| Jan | chillings | | 2,043 | 921 | 166 | 2 | 420 | 581 | 946 | 292 | 347 | 1,525 | 100 | 22 | 1,264 | 3,793 | 243 | 198 | 12,896 |
| Jun. 2023 | % Sales to | Detached | 23% | 24% | %95 | 49% | 21% | %09 | %99 | 22% | %09 | %09 | 45% | 35% | 49% | 45% | 79% | 20% | |
| *0106 01 2007 | Listings | Attached | %29 | 24% | %09 | %0 | %69 | %19 | %29 | %22 | %89 | %09 | 61% | 23% | 25% | 43% | 44% | 64% | n/a |
| rear-to-date |) | Apartment | %59 | 64% | %29 | 20% | 61% | %02 | %89 | 61% | %69 | %19 | 61% | 64% | 25% | 49% | 46% | %92 | |
| | Number | Detached | 889 | 917 | 538 | 72 | 1,480 | 282 | 936 | 420 | 231 | 1,372 | 259 | 614 | 1,398 | 1,406 | 904 | 162 | 11,880 |
| | j : | Attached | 588 | 420 | 151 | 9 | 691 | 147 | 424 | 199 | 190 | 878 | 183 | 92 | 702 | 760 | 64 | 194 | 5,673 |
| Jan | Listings | Apartment | 2,482 | 1,275 | 185 | 5 | 491 | 844 | 1,189 | 393 | 308 | 2,049 | 145 | 48 | 1,678 | 4,897 | 233 | 272 | 16,494 |
| Jun. 2022 | % Sales to | Detached | %09 | 46% | 21% | %09 | 41% | 49% | 21% | 21% | %09 | 44% | 47% | 24% | 46% | 38% | 31% | 43% | |
| Vear-to-date* | Listings | Attached | %09 | %29 | %89 | 33% | %09 | %69 | %89 | %02 | %99 | %99 | 64% | %92 | 51% | %09 | 28% | %59 | n/a |
| 35.5 | | Apartment | %89 | %29 | %82 | %09 | %69 | %02 | 64% | %69 | %09 | %89 | %89 | 73% | %89 | 24% | 39% | %89 | |

* Year-to-date listings represent a cumulative total of listings rather than total active listings.

MATTER SETTING SERVER



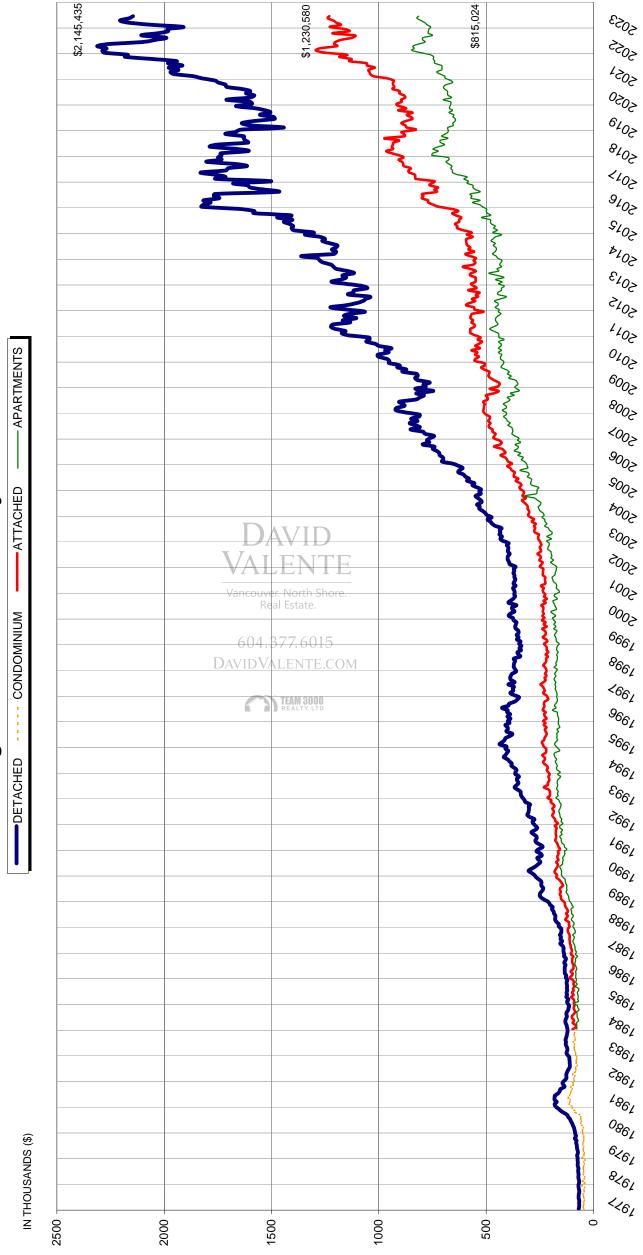
Listing & Sales Activity Summary



| | 1 Jun 2022 | List | ings 3 Jun 2023 | Col. 2 & 3 Percentage Variance | 5 Jun 2022 | 6 May 2023 | 7 Jun 2023 | Sales Col. 6 & 7 Percentage Variance | 9 Apr 2022 - Jun 2022 | 10 Apr 2023 - Jun 2023 | Col. 9 & 10 Percentage Variance |
|--|-------------------|-------------------|--------------------------|--------------------------------------|--------------------------------------|------------------|------------------|--------------------------------------|-----------------------------|------------------------------|---------------------------------------|
| BURNABY DETACHED ATTACHED APARTMENTS | 128 89 364 | 153 127 413 | 132 95 390 | % -13.7 -25.2 -5.6 | 51 46 208 | 91 75 298 | 65 67 258 | % -28.6 -10.7 -13.4 | 203 161 696 | 230 207 840 | % 13.3 28.6 20.7 |
| COQUITLAM DETACHED ATTACHED APARTMENTS | 137 | 156 | 149 | -4.5 | 47 | 91 | 85 | -6.6 | 202 | 243 | 20.3 |
| | 60 | 108 | 105 | -2.8 | 22 | 60 | 56 | -6.7 | 115 | 159 | 38.3 |
| | 163 | 198 | 179 | -9.6 | 120 | 131 | 125 | -4.6 | 394 | 355 | -9.9 |
| DELTA DETACHED ATTACHED APARTMENTS | 83 | 87 | 69 | -20.7 | 31 | 72 | 43 | -40.3 | 106 | 166 | 56.6 |
| | 26 | 27 | 25 | -7.4 | 17 | 17 | 14 | -17.6 | 48 | 54 | 12.5 |
| | 23 | 27 | 28 | 3.7 | 21 | 25 | 17 | -32.0 | 67 | 65 | -3.0 |
| MAPLE RIDGE/PITT MEADOWS DETACHED ATTACHED APARTMENTS | 263 | 225 | 229 | 1.8 | 65 | 122 | 107 | -12.3 | 260 | 320 | 23.1 |
| | 112 | 79 | 91 | 15.2 | 44 | 65 | 62 | -4.6 | 164 | 179 | 9.1 |
| | 76 | 80 | 70 | -12.5 | 48 | 67 | 62 | -7.5 | 141 | 173 | 22.7 |
| NORTH VANCOUVER DETACHED ATTACHED APARTMENTS | 173 | 176 | 154 | -12.5 | 62 | 106 | 89 | -16.0 | 239 | 273 | 14.2 |
| | 81 | 65 | 54 | -16.9 | 39 | 52 | 35 | -32.7 | 136 | 115 | -15.4 |
| | 205 | 192 | 180 | -6.3 | 97 | 127 | 122 | -3.9 | 376 | 360 | -4.3 |
| NEW WESTMINSTER DETACHED ATTACHED APARTMENTS | 40 | 55 | 39 | -29.1 | / 14 | 30 | 19 | -36.7 | 58 | 68 | 17.2 |
| | 26 | 28 | 25 | -10.7 | 16 | 15 | 18 | 20.0 | 37 | 53 | 43.2 |
| | 116 | 120 | 120 | 0.0 | 81 | 97 | 82 | -15.5 | 265 | 251 | -5.3 |
| PORT MOODY/BELCARRA DETACHED ATTACHED APARTMENTS | 42 | 37 | 51 _{Va1} | COU ^{37,8} No | orth S14 | 16 | 21 | 31.3 | 42 | 59 | 40.5 |
| | 27 | 22 | 31 | 40.9 | tate. 22 | 14 | 15 | 7.1 | 61 | 53 | -13.1 |
| | 46 | 73 | 59 | F19.2 Es | 21 | 56 | 59 | 5.4 | 76 | 160 | 110.5 |
| PORT COQUITLAM DETACHED ATTACHED APARTMENTS | 52 | 65 | 58 | 0410.877 | .60137 | 31 | 29 | -6.5 | 94 | 80 | -14.9 |
| | 24 | 31 | 27 | -12.9 | 23 | 20 | 21 | 5.0 | 77 | 56 | -27.3 |
| | 75 | 49 | 56 | ID 14.3LE | NTE400 | M 40 | 41 | 2.5 | 131 | 122 | -6.9 |
| RICHMOND DETACHED ATTACHED APARTMENTS | 180 118 319 | 211 138 291 | 210 113 309 | -18.1 RE/ | N 30007 2 LTY LTD89 176 | 109 91 193 | 95 74 192 | -12.8 -18.7 -0.5 | 245 252 603 | 296 238 558 | 20.8 -5.6 -7.5 |
| SUNSHINE COAST DETACHED ATTACHED APARTMENTS | 120 | 129 | 124 | -3.9 | 50 | 51 | 45 | -11.8 | 177 | 139 | -21.5 |
| | 8 | 17 | 9 | -47.1 | 3 | 6 | 12 | 100.0 | 27 | 24 | -11.1 |
| | 5 | 5 | 10 | 100.0 | 3 | 12 | 8 | -33.3 | 12 | 27 | 125.0 |
| SQUAMISH DETACHED ATTACHED APARTMENTS | 52 | 39 | 49 | 25.6 | 18 | 23 | 18 | -21.7 | 61 | 56 | -8.2 |
| | 25 | 26 | 21 | -19.2 | 17 | 17 | 16 | -5.9 | 53 | 47 | -11.3 |
| | 27 | 25 | 22 | -12.0 | 10 | 13 | 13 | 0.0 | 32 | 37 | 15.6 |
| VANCOUVER EAST DETACHED ATTACHED APARTMENTS | 233 | 233 | 225 | -3.4 | 77 | 125 | 96 | -23.2 | 281 | 296 | 5.3 |
| | 100 | 159 | 120 | -24.5 | 51 | 74 | 73 | -1.4 | 169 | 226 | 33.7 |
| | 235 | 247 | 268 | 8.5 | 137 | 159 | 156 | -1.9 | 486 | 428 | -11.9 |
| VANCOUVER WEST DETACHED ATTACHED APARTMENTS | 206 | 238 | 190 | -20.2 | 71 | 109 | 75 | -31.2 | 248 | 279 | 12.5 |
| | 109 | 115 | 130 | 13.0 | 54 | 68 | 62 | -8.8 | 181 | 163 | -9.9 |
| | 751 | 821 | 773 | -5.8 | 323 | 446 | 390 | -12.6 | 1218 | 1175 | -3.5 |
| WHISTLER/PEMBERTON DETACHED ATTACHED APARTMENTS | 39 | 31 | 30 | -3.2 | 10 | 13 | 19 | 46.2 | 38 | 40 | 5.3 |
| | 32 | 36 | 39 | 8.3 | 14 | 26 | 16 | -38.5 | 65 | 64 | -1.5 |
| | 40 | 31 | 40 | 29.0 | 20 | 37 | 26 | -29.7 | 74 | 93 | 25.7 |
| WEST VANCOUVER/HOWE SOUND DETACHED ATTACHED APARTMENTS | 140 | 169 | 149 | -11.8 | 32 | 41 | 28 | -31.7 | 132 | 115 | -12.9 |
| | 11 | 17 | 5 | -70.6 | 8 | 8 | 6 | -25.0 | 17 | 17 | 0.0 |
| | 50 | 41 | 60 | 46.3 | 20 | 29 | 22 | -24.1 | 51 | 70 | 37.3 |
| GRAND TOTALS DETACHED ATTACHED APARTMENTS | 1888 | 2004 | 1858 | -7.3 | 645 | 1030 | 834 | -19.0 | 2386 | 2660 | 11.5 |
| | 848 | 995 | 890 | -10.6 | 465 | 608 | 547 | -10.0 | 1563 | 1655 | 5.9 |
| | 2495 | 2613 | 2564 | -1.9 | 1325 | 1730 | 1573 | -9.1 | 4622 | 4714 | 2.0 |



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